



# Transaction Advisory Services

# Ensuring your successful transactions



Corporate transactions are still en vogue. Company acquisitions generate economies of scale and synergies and equip a company for the global market. Divestments are a means by which companies can focus on their core business.

Ernst & Young Transaction Advisory Services supports you in achieving your strategic goals.

We have over 100 specialists in Switzerland, who will guide you through each stage of a transaction. Working together with you, we develop creative and practical solutions.

Our knowledge of each sector and broad experience combined with our global and interdisciplinary network guarantee the highest of quality and the utmost efficiency.

#### **Our range of services at a glance:**

- ▶ Mergers & Acquisitions Advisory
- ▶ Capital Markets
- ▶ Transaction Support (Buy-side / Sell-side Due Diligence)
- ▶ Transaction Tax
- ▶ Transaction Legal
- ▶ Transaction Integration
- ▶ Valuation & Business Modelling
- ▶ Transaction Real Estate
- ▶ Restructuring

## Our specialists – your contact person:



**Louis Siegrist**  
Partner and Head Transaction Advisory Services  
+41 58 286 21 31  
louis.siegrist@ch.ey.com



**Daniel Bachmann**  
Partner Transaction Legal  
+41 58 286 64 31  
daniel.bachmann@ch.ey.com



**Marco Campiotti**  
Principal Transaction Support  
+41 58 286 63 59  
marco.campiotti@ch.ey.com



**Cataldo Castagna**  
Partner Transaction Support  
+41 58 286 47 57  
cataldo.castagna@ch.ey.com



**Peter Dauwalder**  
Partner Transaction Support  
+41 58 286 47 34  
peter.dauwalder@ch.ey.com



**Olivier Dunant**  
Partner Transaction Legal  
+41 58 286 56 71  
olivier.dunant@ch.ey.com



**Reto Gerber**  
Partner Transaction Tax  
+41 58 286 63 53  
reto.gerber@ch.ey.com



**Dr. Jvo Grundler**  
Partner Transaction Legal  
+41 58 286 44 02  
jvo.grundler@ch.ey.com



**Stephan Haagmans**  
Partner Transaction Support  
+41 58 286 30 20  
stephan.haagmans@ch.ey.com



**Dr. Walter Jakob**  
 Partner Transaction Tax  
 +41 58 286 31 36  
 walter.jakob@ch.ey.com



**Matthew Keson-Lee**  
 Partner Transaction Support  
 +41 58 286 33 36  
 matthew.kesonlee@ch.ey.com



**Stephan Kuhn**  
 Partner Transaction Tax  
 +41 58 286 44 26  
 stephan.kuhn@ch.ey.com



**Dr. Georg Lutz**  
 Partner Transaction Tax  
 +41 58 286 44 16  
 georg.lutz@ch.ey.com



**Alessandro Miolo**  
 Partner Transaction Support  
 +41 58 286 46 54  
 alessandro.miolo@ch.ey.com



**Flurin Poltera**  
 Partner Transaction Tax  
 +41 58 286 44 68  
 flurin.poltera@ch.ey.com



**Stefan Rösch**  
 Partner Transaction Support  
 +41 58 286 64 33  
 stefan.roesch@ch.ey.com



**Dr. Erika Schraner**  
 Partner Transaction Integration Services  
 +41 58 286 45 34  
 erika.schraner@ch.ey.com



**Walo Stählin**  
 Partner Transaction Tax  
 +41 58 286 64 91  
 walo.staehlin@ch.ey.com



**Thomas Stenz**  
 Partner Transaction Support  
 +41 58 286 47 05  
 thomas.stenz@ch.ey.com




**Jürg Stucker**  
 Partner Valuation & Business Modelling  
 +41 58 286 30 34  
 juerg.stucker@ch.ey.com




**Chris Tattersall**  
 Partner Transaction Support  
 +41 58 286 30 68  
 chris.tattersall@ch.ey.com

# Our track record


July 2008




multi metal distribution  
has sold




to




Ernst & Young performed the financial and tax vendor due diligence.




May 2008




acquired



Ernst & Young provided financial and tax due diligence and tax structuring to Zehnder Group.




May 2008




acquired

GBS+


Ernst & Young provided financial and tax due diligence to Swiss Post.




April 2008




has been sold by




to




Ernst & Young performed the buy-side financial, tax, pension and IT due diligence.




April 2008




acquired




Ernst & Young performed the buy-side financial, tax and pension due diligence.




March 2008



acquired



Ernst & Young acted as financial advisor and provided a fairness opinion and Transaction Integration Services to ZFS.



March 2008




merged and restructured its property management activities.


Ernst & Young provided project management for group restructuring to Migros.




February 2008




acquired




Ernst & Young provided a distressed financial and tax due diligence as well as a purchase price allocation to Bunge Group.




December 2007




has been sold by




to




Ernst & Young performed the financial and tax vendor due diligence.




December 2007




acquired




Ernst & Young provided Transaction Integration Services to Capio/Unilabs.




November 2007



acquired



Ernst & Young provided purchase price allocation and valuation support for Zurich Financial Services.



November 2007




acquired




Ernst & Young acted as financial advisor to BSI.




November 2007



sold its Lummus Global business to



Ernst & Young performed the financial and tax vendor due diligence.



November 2007


Machalke, a




company, acquired



Ernst & Young provided the financial and tax due diligence and acted as tax advisor to Machalke.




November 2007




has listed on the SWX Swiss Exchange.

Ernst & Young acted as reporting accountant to Gottex in the IPO.




October 2007



was sold by BC Partners to

**Medi-Clinic, a South African hospital group**

Ernst & Young provided the financial and tax vendor due diligence as well as tax structuring advice to BC Partners.



September 2007




acquired




Ernst & Young provided valuation support for Nestlé.




July 2007



has been sold to



Ernst & Young performed the financial and tax vendor due diligence.



June 2007



acquired




from




Ernst & Young acted as transaction support and tax advisor to Capvis.




April 2007




acquired




Ernst & Young provided purchase price allocation and valuation support for Japan Tobacco International.




March 2007




acquired




Ernst & Young provided purchase price allocation and valuation support for Givaudan.




February 2007




acquired




Ernst & Young performed the buy-side financial and tax due diligence.




January 2007




acquired



Ernst & Young performed the buy-side financial and tax due diligence.



December 2006



has listed on the SWX Swiss Exchange.

Ernst & Young acted as reporting accountant to Petroplus in the IPO.

